

Support our children
Protect our quality services
Prepare for our future

The Fiscal Year 2019-2020 Budget

June 17, 2019

Protect our Quality Services
Risk Management & Health Care

Protect our Quality Services

Risk Management & Health Care

Accounts for the county's insurance programs, including liability, workers' compensation, and employee health insurance. A financial plan is approved each year.

Overall change:

- FY 2019-20 budget = \$50.3 million
- \$4.5 million increase
- No change in county share of group insurance at this point, will review employee contributions and plan changes during first half of year

Protect our Quality Services

Risk Management & Health Care

Risk Management

	FY19 Adopted	FY20 Recommended	Change	
			\$	%
Expense				
Personnel	200,532	211,502	10,970	5.5%
Claims Paid	2,300,000	2,200,000	(100,000)	-4.3%
Insurance	551,008	551,008	-	0.0%
Vehicle Repair	145,000	245,000	100,000	69.0%
Other	95,101	94,901	(200)	-0.2%
	3,291,641	3,302,411	10,770	0.3%
Sources of Funds				
Charges:				
Workers Comp	1,983,000	1,983,000	-	0.0%
Insurance	377,436	489,589	112,153	29.7%
	2,360,436	2,472,589	112,153	4.8%
Miscellaneous	105,000	290,000	185,000	176.2%
Fund Balance	826,205	539,822	(286,383)	-34.7%
	3,291,641	3,302,411	10,770	0.3%

Protect our Quality Services

Risk Management & Health Care

Health Care

	FY19 Adopted	FY20 Recommended	Change	
			\$	%
Expense				
Personnel	-	54,897	54,897	
Claims Paid	37,188,260	41,188,260	4,000,000	10.8%
Insurance	3,741,183	4,101,420	360,237	9.6%
Other	1,630,695	1,751,488	120,793	7.4%
	42,560,138	47,096,065	4,535,927	10.7%
Sources of Funds				
Charges:				
County	32,553,642	31,024,342	(1,529,300)	-4.7%
Employees	5,919,870	6,222,832	302,962	5.1%
Retirees	2,511,626	2,587,284	75,658	3.0%
	40,985,138	39,834,458	(1,150,680)	-2.8%
Miscellaneous	75,000	100,000	25,000	33.3%
Fund Balance	1,500,000	7,161,607	5,661,607	377.4%
	42,560,138	47,096,065	4,535,927	10.7%

Economic Development
Outside Agency Funding
Incentive Grants

Economic Development Organizations

Agencies	FY 2019 Adopted	FY 2020 Requested	FY 2020 Recommended
African-American Atelier, Inc.	\$ 50,000	\$ 50,000	\$ 50,000
Downtown Greensboro, Inc.	\$ 40,000	\$ 50,000	\$ 40,000
East Market Street NOW (formerly East Market St. Dev. Corp.)	\$ 35,000	\$ 35,000	\$ 35,000
Friends of John Coltrane	\$ 20,000	\$ 50,000	\$ 20,000
Greensboro Chamber of Commerce	\$ 100,000	\$ 100,000	\$ 100,000
Guilford County Economic Development Alliance	\$ 100,000	\$ 100,000	\$ 100,000
Guilford County Tourism Development Authority	\$ 40,000	\$ 40,000	\$ 40,000
High Point Arts Council, Inc.	\$ 50,000	\$ 55,000	\$ 50,000
High Point Econ. Dev. Corp.	\$ 100,000	\$ 100,000	\$ 100,000
High Point Market Authority	\$ 75,000	\$ 200,000	\$ 75,000
NC Folk & Heritage Festivals (formerly funded as National Folk Festival)	\$ 25,000	\$ 40,000	\$ 25,000
Out of the Garden Project	\$ -	\$ 35,000	\$ -
Piedmont Business Capital	\$ -	\$ 350,000	\$ -
Piedmont Triad Film Commission	\$ 25,000	\$ 25,000	\$ 25,000
Renaissance Community Cooperative	\$ -	\$ -	\$ -
Southwest Renewal Foundation of High Point, Inc.	\$ 25,000	\$ 25,000	\$ 25,000
United Arts Council of Greater GSO, Inc.	\$ 55,000	\$ 55,000	\$ 55,000
Welfare Reform Liaison Project, Inc.	\$ 25,000	\$ 25,000	\$ 25,000
Total	\$ 765,000	\$ 1,335,000	\$ 765,000

Economic Development Incentive Funding

- \$470,000 decreased in scheduled incentives in FY 2019-20

Project	Approved Incentive	All Years Actual /Encumb	FY2019 Adopted	FY2020 Budget Requested	Future Years
Amada North America , Inc.	\$ 990,000	\$ -	\$ -	\$ -	\$ 990,000
Baltek	\$ 89,500	\$ 80,500			\$ -
Buzzispace (Approved 03-Oct-13) Agreement Pending	\$ 113,000	\$ 16,950	\$ 50,850	\$ 22,200	\$ 23,000
Ecolab	\$ 168,750	\$ 50,000	\$ 50,000	\$ 50,000	\$ 18,750
FedEx Ground	\$ 952,500	\$ 952,500	\$ -	\$ -	\$ -
North State Flexibles	\$ 30,750	\$ 27,091	\$ -	\$ -	\$ -
Proctor & Gamble Manufacturing Co.	\$ 975,000	\$ 816,042	\$ -	\$ -	\$ -
Publix	\$17,532,000	\$ -	\$ -	\$ -	\$17,532,000
Qorvo	\$ 333,750	\$ 66,750	\$ 66,750	\$ 66,750	\$ 133,500
Ralph Lauren Corporation	\$ 1,238,400	\$ 1,228,815	\$ -	\$ -	\$ -
Springfield Service Corporation	\$ 37,500		\$ 37,500	\$ -	\$ -
Stanley Furniture	\$ 76,000	\$ 76,000	\$ -	\$ -	\$ -
Thomas Built Buses	\$ 118,000	\$ 50,000	\$ 68,000	\$ -	\$ -
HAECO Education (Approved 06-Aug-15) Agreement Pending	\$ 147,000	\$ 29,400	\$ 29,400	\$ 29,400	\$ 58,800
HAECO (Approved 04-Apr-13 as TIMCO) Agreement Pending	\$ 400,000	\$ 64,000	\$336,000	\$ -	\$ -
Total	\$23,202,150	\$ 3,458,048	\$638,500	\$ 168,350	\$18,756,050

ABC Bottle Tax Funds

FY 18-19 Adopted Allocation:

- \$165,500 Alcohol and Drug Services
- \$100,000 Substance Abuse Study – UNC-Greensboro (in progress)

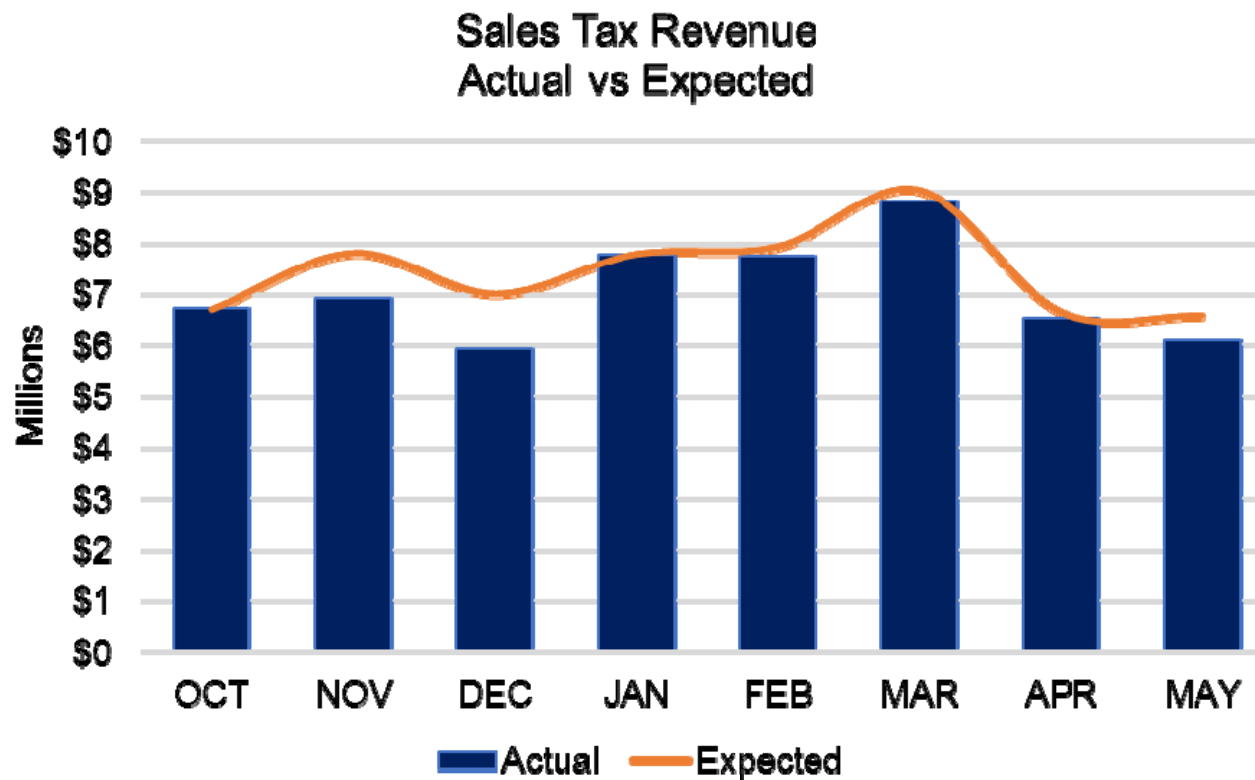
FY 19-20 Recommended Allocation:

- \$165,500 Alcohol and Drug Services

Follow Up Items Prior Work Sessions

Follow Up Items Prior Work Sessions

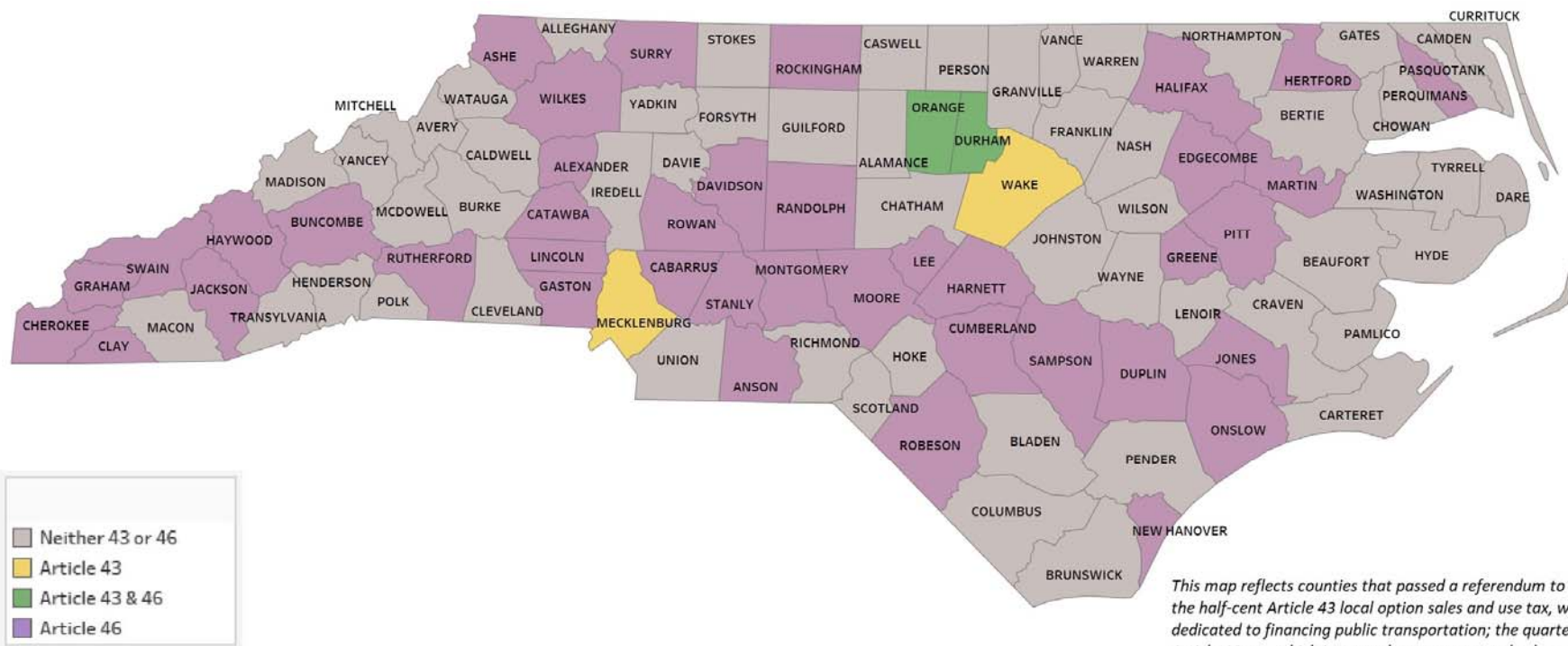
YTD Actual Sales Tax Revenue is \$2.9 million under YTD Expected.



Follow Up Items Prior Work Sessions

Article 46 Sales Tax

- 0.25%, General Purpose, ~\$18 million annually



This map reflects counties that passed a referendum to levy the half-cent Article 43 local option sales and use tax, which is dedicated to financing public transportation; the quarter-cent Article 46 tax, which is general purpose use; or both, as of November 2018.

Education – Guilford County Schools

Public School Forum 2019 Local School Finance Study Rankings-at-a-Glance*

County	Property Value Rank (Adjusted Property Tax Base per ADM)	Actual Effort Rank (Total Current Spending per ADM)	Actual Effort Rank II (Total Current Spending per ADM with Low Wealth & Small County Funding)	Ability to Pay Rank (Revenue per ADM)	Relative Effort Rank (Current Spending as Percentage of Revenue per Student)
New Hanover	15	8	17	10	81
Buncombe	17	11	23	13	83
Durham	28	3	7	16	56
Wake	32	14	27	17	75
Mecklenburg	33	10	22	14	79
Guilford	48	13	26	28	20
Forsyth	53	21	46	29	49
Union	67	19	41	44	17
Gaston	82	64	90	66	31
Cumberland	90	49	70	67	12

*financial and property value data from the 2016-17 school year

Education: Public School Forum Report

2019 Local School Finance Study

(on data from the 2016-17 school year)

<http://www.ncforum.org/download/29198/>

Staff Budget Changes

Staff Budget Changes

	<u>Expense</u>	<u>Revenue</u>	<u>Co \$ Impact</u>
GENERAL FUND			
Property Tax			
Motor Vehicles		(600,000)	600,000
Regular Property		1,500,000	(1,500,000)
Investment Earnings			
Reduction in earnings rate		(467,000)	467,000
Change allocation to capital		(489,000)	489,000
Transfer to Co Bldg Construction Fund	(489,000)		(489,000)
Public Health			
Correct equipment budgets:			
Dental - Children	(30,000)		(30,000)
Family Planning - Administration	(10,000)		(10,000)
Law Enforcement			
Revenue adjustments to match expenses:			
Jamestown Patrol		(1,742)	1,742
School Resource Officers		(6,052)	6,052
	(529,000)	(63,794)	(465,206)
COUNTY BUILDING CONSTRUCTION FUND			
Interest			
Change allocation to capital		489,000	(489,000)
Transfer from General Fund	489,000		489,000
	489,000	489,000	-