

**Guilford County**  
**Budget Work Session**  
**May 29, 2018**



# Focus Area Education



*Guilford County partners with local schools to develop a system that produces graduates with high academic achievement and skill levels to compete successfully in the job market.*



# Education



## Guilford County Schools (p 83)

	FY 2017-18 Adopted	FY 2018-19 Requested	FY 2018-19 Recommended	Change	
				\$	%
<b>EXPENSE</b>					
Operating	\$ 195,860,398	\$ 206,360,398	\$ 201,860,398	\$ 6,000,000	3.1%
Capital	\$ 5,000,000	\$ 14,400,000	\$ 7,500,000	\$ 2,500,000	50.0%
Debt	\$ 74,792,901	\$ 73,300,865	\$ 73,300,865	\$ (1,492,036)	-2.0%
<b>TOTAL</b>	<b>\$ 275,653,299</b>	<b>\$ 294,061,263</b>	<b>\$ 282,661,263</b>	<b>\$ 7,007,964</b>	<b>2.5%</b>
<b>REVENUE</b>					
Non-County Funds	\$ 7,159,630	\$ 6,589,859	\$ 6,589,859	\$ (569,771)	-8.0%
County Funds	\$ 268,493,669	\$ 287,471,404	\$ 276,071,404	\$ 7,577,735	2.8%
<b>TOTAL</b>	<b>\$ 275,653,299</b>	<b>\$ 294,061,263</b>	<b>\$ 282,661,263</b>	<b>\$ 7,007,964</b>	<b>2.5%</b>





# Major GCS Budget Changes

## **+\$6,000,000 in Operating allocation**

+ \$4,470,601 for Guilford County Schools

+ \$1,529,399 for charter schools

## **+\$2,500,000 in Capital outlay**

For facility maintenance and repair. Brings total outlay to \$7,500,000

## **-\$300,000 in one-time funding for Joint School Facility & Capital Needs Study**

Included in Facilities' FY 2018-19 Adopted Budget

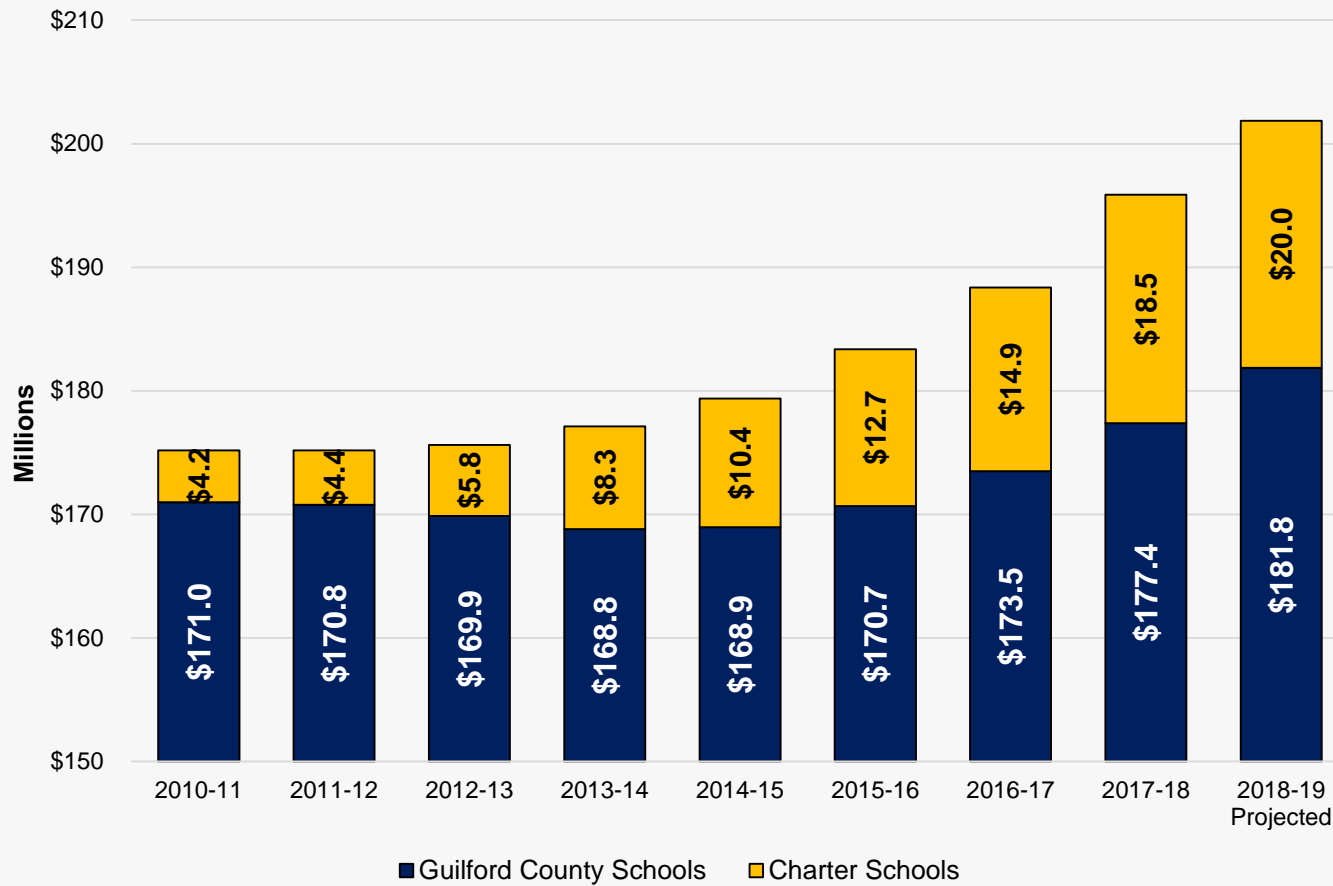
### Per Pupil Funding

	FY 2017-18	FY 2018-19	FY 2018-19	Change	
	Adopted	Requested	Recommended	\$	%
<b>Total Student Pop.*</b>	79,477	80,211	80,211	734	0.9%
<b>Operating Allocation</b>	\$ 195,860,398	\$ 206,360,398	\$ 201,860,398	\$ 6,000,000	3.1%
<b>Per Pupil Funding</b>	<b>\$ 2,464</b>	<b>\$ 2,573</b>	<b>\$ 2,517</b>	<b>\$ 52</b>	<b>2.1%</b>

*\*GCS & charter students according to the State Department of Public Instruction's "Best 1 of 2 Allotted [Average Daily Membership] for 2018-2019 School Year (LEAs and Charters)" report.*



# Allocation of Public School Funding



# Education Trends



## Per Pupil Operating Funding – Big 10 Counties

	2014-15	2015-16	2016-17	2017-18	2018-19
1	Durham	Durham	Durham	Durham	Durham
2	New Hanover	New Hanover	New Hanover	New Hanover	Mecklenburg
3	Mecklenburg	Mecklenburg	Mecklenburg	Mecklenburg	New Hanover
4	Guilford	Guilford	Guilford	Guilford	Wake
5	Wake	Wake	Wake	Wake	Guilford
6	Union	Union	Buncombe	Buncombe	Buncombe
7	Buncombe	Buncombe	Union	Union	Union*
8	Forsyth	Forsyth	Forsyth	Forsyth	Forsyth
9	Cumberland	Cumberland	Cumberland	Cumberland	Cumberland
10	Gaston	Gaston	Gaston	Gaston	Gaston

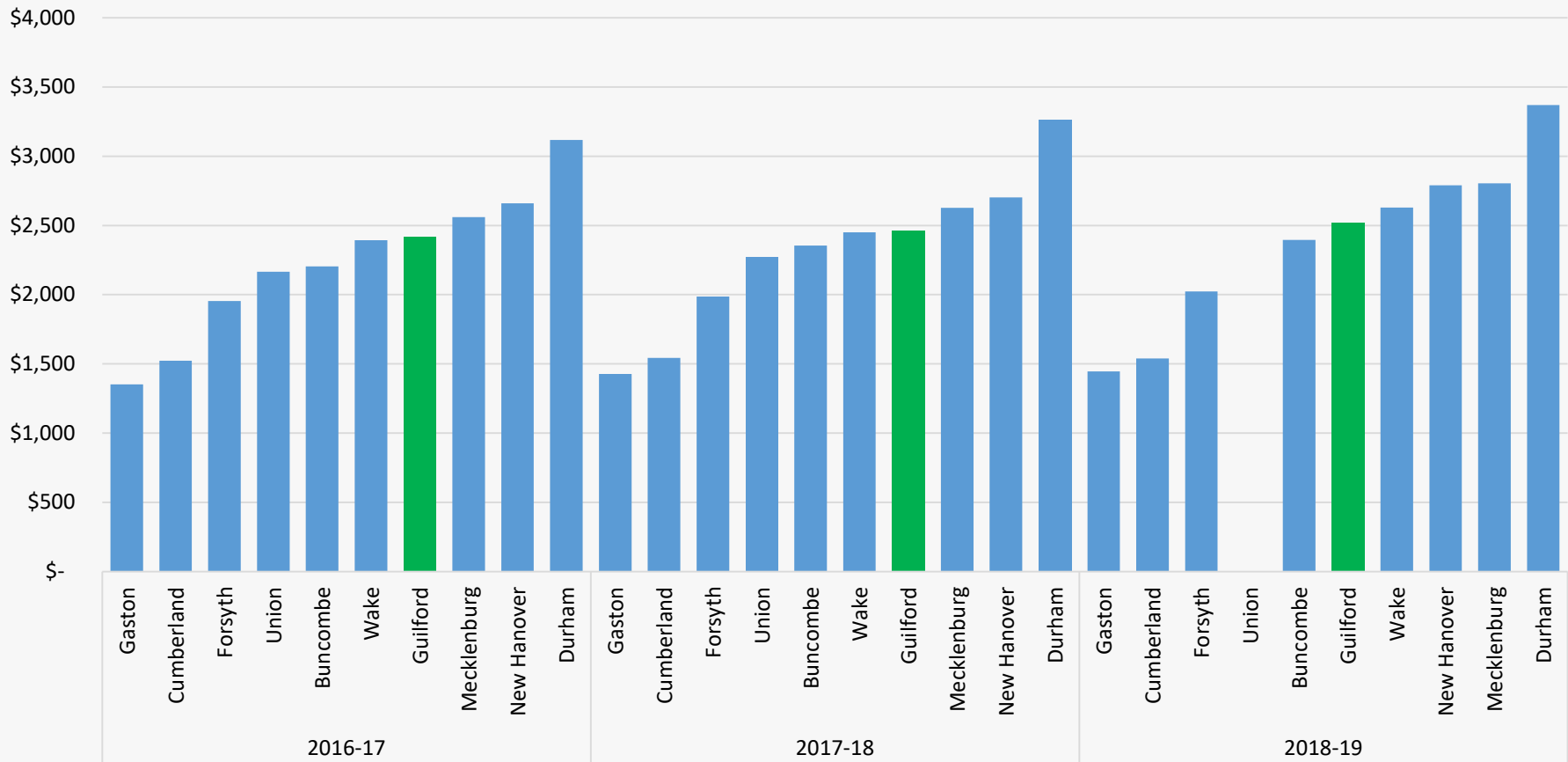
*\*not available*



# Education Trends



Operating Funding per Student



*County operating funding per student includes all county charter students as well as “regular” county school students. Funding is distributed monthly by the school system to charter schools based on the per-student funding amount and enrollment.*

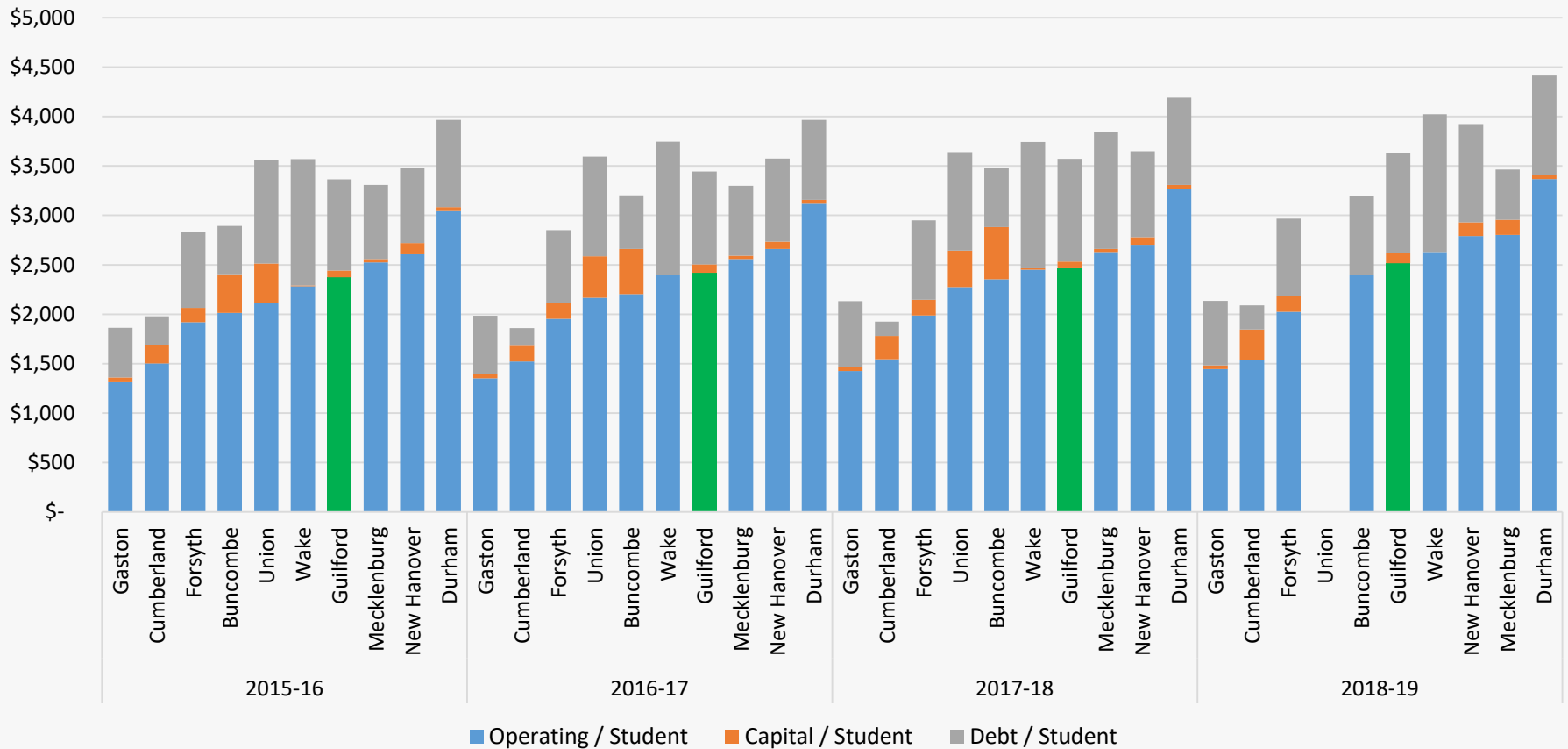




# Education Trends



## Funding per County School Student by Type



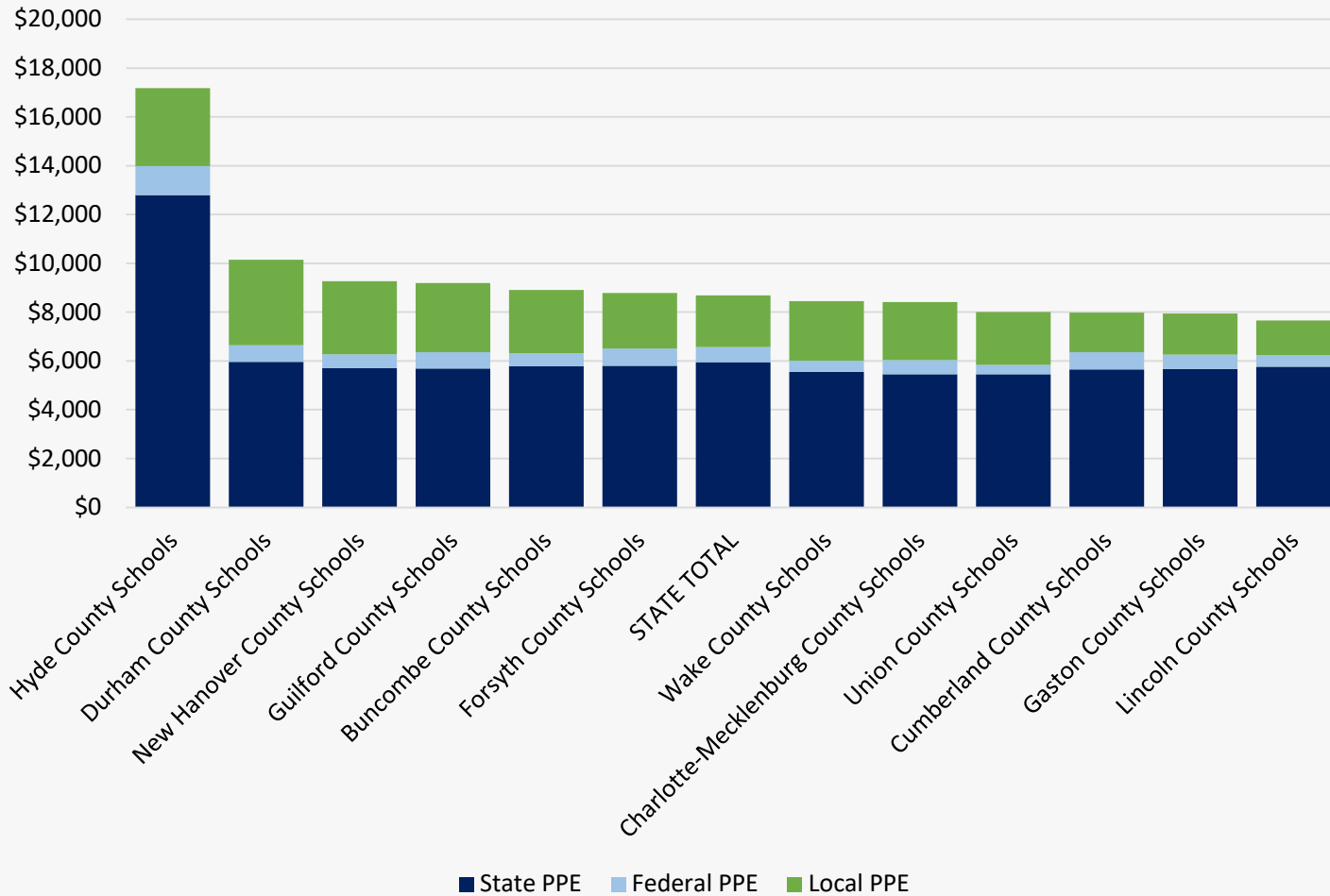
*This chart is only representative of “regular” county school students because county funding for capital is not distributed to charter schools, and debt funding is not distributed to any schools because the county itself holds school bonds. In addition, capital and debt service funding per student vary by county based on county cash funding capacity, age of buildings, and other policies.*







## Per Pupil Expenditure Ranking - Big 10 + Highest & Lowest



Source: NC Department of Public Instruction, Statistical Profile



# Education



## Guilford Technical Community College (p 85)

	FY 2017-18 Adopted	FY 2018-19 Requested	FY 2018-19 Recommended	Change	
				\$	%
<b>EXPENSE</b>					
Operating	\$ 15,150,000	\$ 16,550,000	\$ 16,150,000	\$ 1,000,000	6.6%
Capital	\$ 1,500,000	\$ 1,960,000	\$ 1,500,000	\$ -	0.0%
Debt	\$ 11,010,770	\$ 9,985,019	\$ 9,985,019	\$ (1,025,751)	-9.3%
<b>TOTAL</b>	<b>\$ 27,660,770</b>	<b>\$ 28,495,019</b>	<b>\$ 27,635,019</b>	<b>\$ (25,751)</b>	<b>-0.1%</b>
Non-County Funds	\$ 206,503	\$ 329,768	\$ 329,768	\$ 123,265	59.7%
County Funds	\$ 27,454,267	\$ 28,165,251	\$ 27,305,251	\$ (149,016)	-0.5%
<b>TOTAL</b>	<b>\$ 27,660,770</b>	<b>\$ 28,495,019</b>	<b>\$ 27,635,019</b>	<b>\$ (25,751)</b>	<b>-0.1%</b>



# Major GTCC Budget Changes



**+\$1,000,000 in Operating allocation**

**+\$0 in Capital allocation**

## GTCC 2018-19 County Operating Budget Request

<b>2017-18 Operating Budget</b>	<b>\$ 15,150,000</b>
<b><u>Additional Needs 2018-19</u></b>	
Salary/benefit increases not funded for 2017-18	\$ 98,972
Estimated cost of living adjustment for 2018-19	274,090
Projected medical and retirement rate increases	83,896
Utility rate increases	93,527
Insurance rate increases	11,611
Scheduled rent increases	15,628
Remainder of funding needed for the Center for Advanced Manufacturing	572,276
Matching funds for employee voluntary retirement plans (up to 1% of annual compensation)	250,000
<b>Total Increase Requested</b>	<b>\$ 1,400,000</b>
<b>Total 2018-19 Operating Needs</b>	<b>\$ 16,550,000</b>
<b>Annual Capital Project</b>	<b>\$ 1,960,000</b>
<b>Total 2018-19 Budget Request</b>	<b>\$ 18,510,000</b>



# General Fund Projections

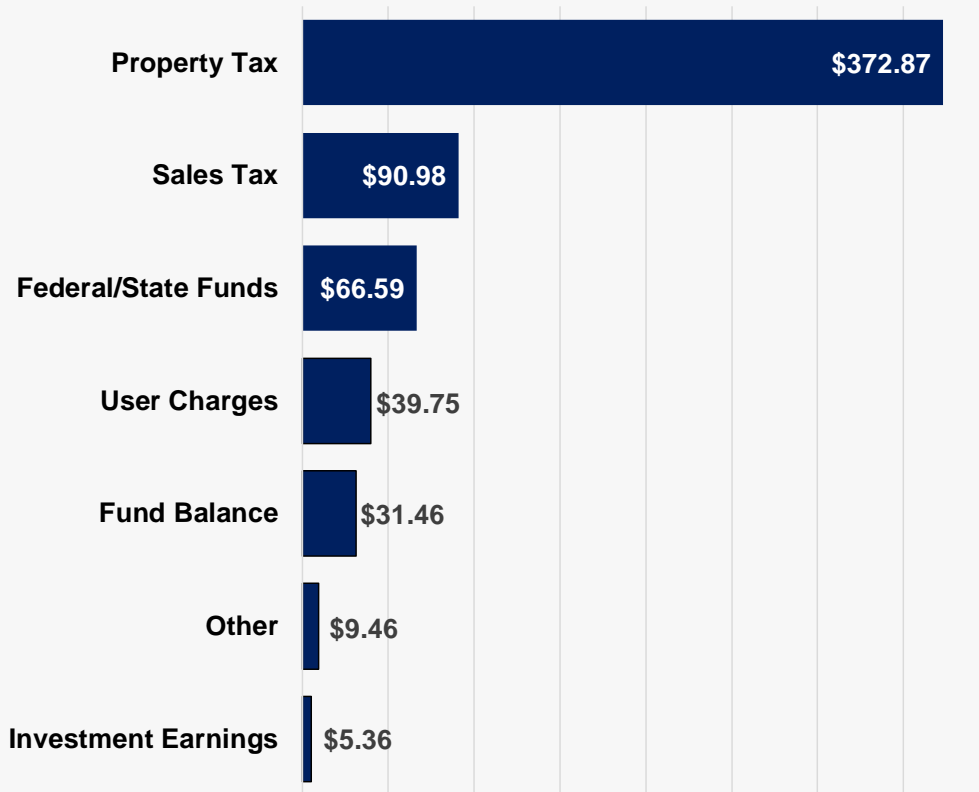


# General Fund Revenue Projections

	<b>FY2017 ACTUAL</b>	<b>FY2018 ADOPTED</b>	<b>FY2019 RECOMMENDED</b>	<b>vs. FY2018</b>
Taxes	451,079,220	455,447,425	467,545,000	12,097,574
Miscellaneous Revenues	5,986,500	7,422,024	9,596,037	2,174,013
Charges for Services	41,222,891	37,626,522	37,842,368	215,846
Debt Issued	47,464,594	-	-	-
Other Financing Sources	85,893	119,059	108,059	(11,000)
Penalties, Fines & Forfeiture	1,659,276	1,460,000	1,417,000	(43,000)
Licenses and Permits	2,214,696	2,082,031	1,904,000	(178,031)
Intergovernmental	89,257,971	70,548,032	66,586,643	(3,961,389)
<b>Total Revenue</b>	<b>638,971,041</b>	<b>574,705,093</b>	<b>584,999,107</b>	<b>10,294,013</b>
Appropriated Fund Balance	37,298,949	33,708,907	31,460,153	(2,248,754)
<b>TOTAL FUNDS</b>	<b>676,269,990</b>	<b>608,414,000</b>	<b>616,459,260</b>	<b>8,045,259</b>



# General Fund Sources of Funds



- General tax rate remains same at 73.05 cents.
- Nearly **\$9 of every \$10** comes from:
  - Property Tax (60%),
  - Sales Tax (14%),
  - Federal & State (12%)
- - \$2.25 million total Fund Balance  
*General Fund Balance decreases by \$3.2 million*



# General Fund Expenditure Projections

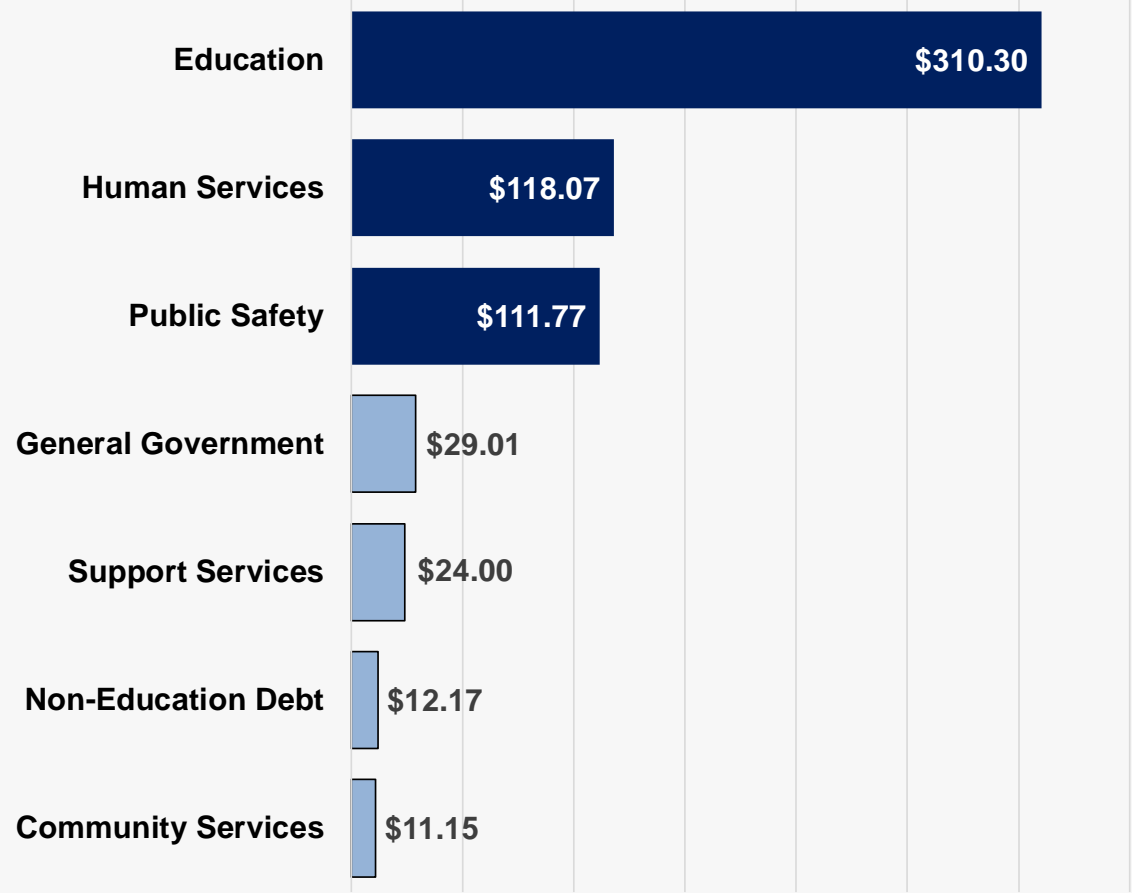
	<b>FY2017 ACTUAL</b>	<b>FY2018 ADOPTED</b>	<b>FY2019 RECOMMENDED</b>	<b>vs. FY2018</b>
Education	210,510,398	217,510,398	227,010,398	9,500,000
Human Services	134,348,997	119,815,849	118,066,431	(1,749,418)
Public Safety	105,890,506	108,751,182	111,767,686	3,016,504
Debt Service	108,600,912	99,725,281	95,458,012	(4,267,269)
General Government	24,346,403	27,389,156	29,013,003	1,623,847
Support Services	19,071,795	24,373,423	23,998,541	(374,882)
Community Services	10,151,734	10,848,711	11,145,188	296,477
	<b>612,920,745</b>	<b>608,414,000</b>	<b>616,459,259</b>	<b>8,045,259</b>





# General Fund

Nearly **\$9 of every \$10** spent is used for core County services – Education, Human Services, Public Safety



millions



# 8 Departments use 90% of all County Funds

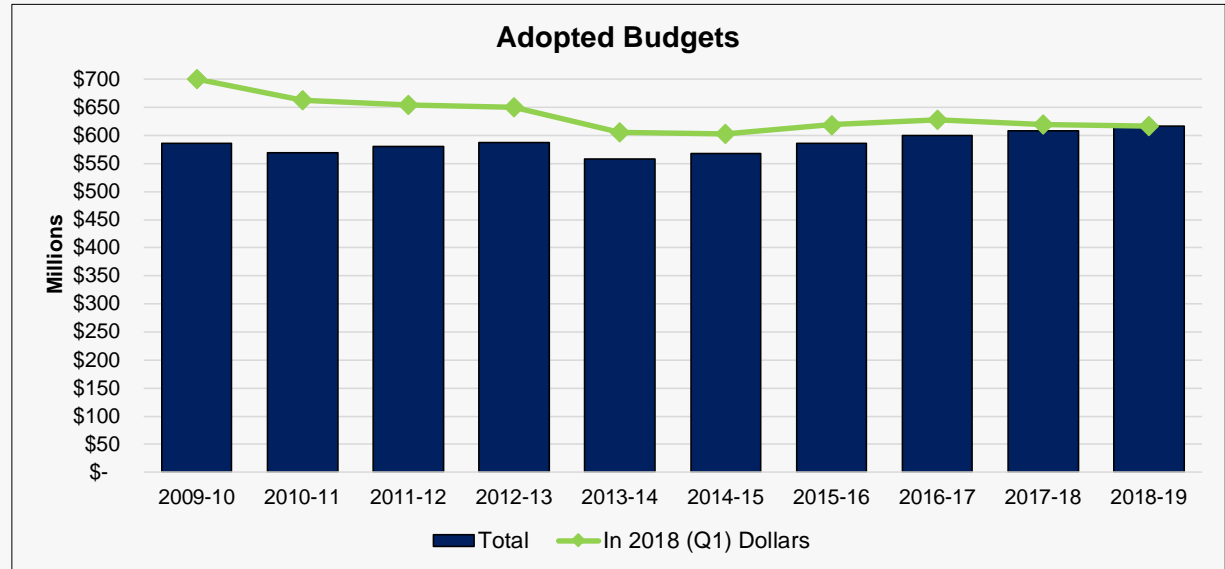
	Recommended FY 2019 Total Budget	County		Cummulative County	
		\$	%	\$	%
Education	310,296,282	296,357,175	96%	296,357,175	60%
Law Enforcement	76,312,665	69,031,942	90%	365,389,117	74%
Social Services	60,034,066	19,299,680	32%	384,688,797	78%
Public Health	36,231,901	17,391,169	48%	402,079,966	81%
Emergency Services	31,410,096	14,983,803	48%	417,063,769	84%
Information Services	10,213,743	10,210,527	100%	427,274,296	86%
Mental Health	9,674,000	9,674,000	100%	436,948,296	88%
Facilities	10,479,263	9,116,099	87%	446,064,395	<b>90%</b>



# Ten Year General Fund Budget History

## *Real Budget Change since FY 2009-10*

- Real budget is **\$83.5 million less (-12%)** than FY 2009-10 budget
- Real budget per person is **\$283 less (-19.5%)** than FY 2009-10 budget



Fiscal Year	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19
Adopted	\$ 586.1	\$ 569.7	\$ 579.9	\$ 587.5	\$ 558.5	\$ 567.6	\$ 586.4	\$ 600.6	\$ 608.4	\$ 616.5
In 2018 Dollars	\$ 700.0	\$ 662.5	\$ 653.8	\$ 649.8	\$ 606.0	\$ 602.4	\$ 618.8	\$ 628.3	\$ 619.7	\$ 616.5



# Focus Area Public Safety



*"Maintain safe and secure communities through strategically coordinated and professional public safety services."*



# Public Safety Changes

## Law Enforcement

- \$1.6 million increase (\$1.24 million in county funds)
- Medical care & food for inmates (\$143,000), software licenses (\$125,000), and equipment and vehicle repairs (\$132,000).
- Replace 37 vehicles.
- Revenues up \$395,000 (grants, state inmate jail fees)
- Law Enforcement Call Data





# Public Safety Changes

## Emergency Services

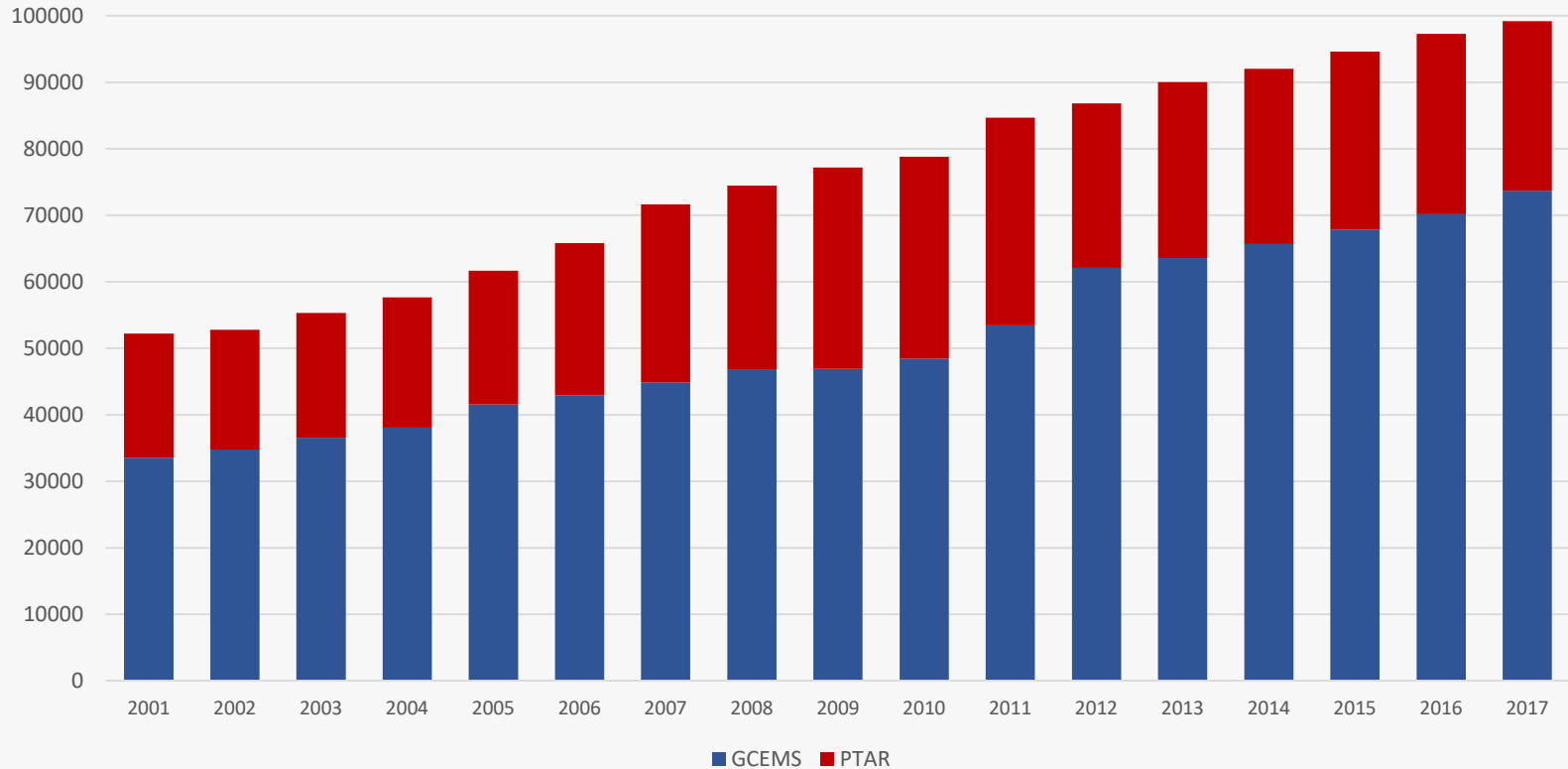
- \$743,000 increase (\$485,000 in county funds)
- City Radio Shop services \$247,000.
- Guilford County's share of GM911 calls increased from 38% to 39% = +\$168,000
- Includes replacement of four ambulances and three staff vehicles.
- Revenues up \$260,000
- EMS Data
- *Awarded \$180,000 from the Gilead Corporation to address HIV and Hepatitis C in the community.*
  - *+1 Linkage to Care Coordinator*
  - *+1 EMT-Paramedic*





# Public Safety Changes

## Guilford County EMS Call Volume







# Public Safety Changes

## Family Justice Center

- \$250,000 increase due to the second FJC location in High Point.

## Security

- 1 new County Security Officer. First year cost is estimated to be \$41,000.
- Additional coverage for Child Support Enforcement.
- New/Replacement security equipment and cameras.





# Public Safety Changes

## Animal Services

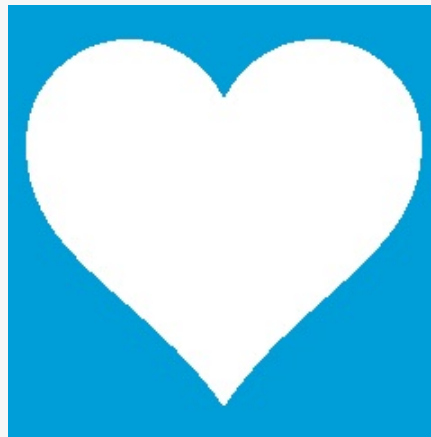
- Budget increased just under \$259,000.
- Increases are attributed to the rising costs of medical supplies and drug costs, and operating costs associated with the SPOT program.
- Animal Control Data

## Inspections

- Encourages stability of inspection services by establishing a Building Inspection Career Development Program that incentivizes inspection staff to obtain certifications within and beyond their fields of expertise. Challenges statewide with qualified inspector labor pool (\$38,000).



# Focus Area Healthy People



*"Supporting programs that ensure the availability of quality social, physical, and behavioral health services in the community."*



# Human Services Changes

## Public Health

### Expand School Health Services

#### School Nurse Acuity Model

- \$340,214 - Five registered nurses (RNs) for school health
  - *Reduce the school nurse to student ratio from 1:1,975 to 1:1,744.*
- Full-year position cost is \$341,000 plus \$25,500 for supplies





# Human Services Changes

## Tele-Medicine Interactive System

- \$50,000 one-time expenditure towards purchase of two (2) tele-medicine interactive units
- School Health Nurse (SHN) remotely assesses student and develops a treatment protocol
- Additional opportunities for online health education for SHN, SHA, school staff and students



# Human Services Changes



## Community Health Response Program

- \$62,400 one-time expenditure for FY 2018-19
- Limited skilled nursing and personal care assistance offered to Public Health clients ineligible for Medicaid
- Subcontract services to a licensed home care agency as DSS staff evaluate client eligibility for other comparable programs in FY 2018-19





# Human Services Changes

## Environmental Health Imaging Project

Convert paper files into a digital format readily accessible to the public through GIS website

- *Substantially decrease volume of paperwork requiring physical storage*
- *Significantly decrease potential for destruction of critical records by natural disaster, such as fire or flood*
- *\$45,000 one-time expenditure for FY 2018-19*







# Human Services Changes

## Social Services

### **Medicaid Quality Assurance Team**

Reduce county's risk of substantial financial penalties by reducing Medicaid eligibility determination errors.

- Four new (4) Lead Eligibility caseworkers and one new (1) Eligibility supervisor
- \$257,000 total cost; \$84,000 in county funds
- ***Authorize conditional position recruitment***





# Human Services Changes

## Transfer Grant-Funded Position to County Funding – Foster Care

- Maintain efficacy of foster care recruitment program by transferring grant-funded position to partial county funding.
- UNC-Greensboro sponsored grant funding for Foster Care Coordinator position will end in June.
- \$56,000 total position cost, county share \$28,000





# Human Services Changes

## +2 Child Support Establishment Agents

- Addition of two (2) agents will help:  
Address state incentive goal gap

Cases under Order		
	State Goal	Actual
FY 2016	87%	85%
FY 2017	85%	82%

Reduce caseload levels – currently 400+ per agent. Goal is 300-325 per agent. Additional positions would reduce to approximately 300 per agent.

- \$101,000 total position cost, \$34,000 county funds



# Focus Area Infrastructure



*"To provide safe and adequate public facilities that support the service, access, and technological needs of the public while optimizing the utilization of all properties."*



# High Priority Capital Projects

Project	Total Cost Estimate	Bonds Issued	Premiums & Other Funds	Total Current Funding	Funding Needed
Animal Shelter Replacement	\$14,500,000	\$9,595,000	\$2,703,435	\$12,298,435	\$2,201,565
Emergency Services					
Maintenance & Logistics	\$11,000,000	\$5,600,000	\$3,053,000	\$8,653,000	\$2,347,000
Administration & EOC	\$9,000,000	\$0	\$0	\$0	\$9,000,000
Old Courthouse Renovation	\$3,500,000	\$3,500,000	\$0	\$3,500,000	\$0
LE Administration Center	\$14,000,000	\$8,500,000	\$0	\$8,500,000	\$5,500,000
<b>Total Funding</b>	<b>\$52,000,000</b>	<b>\$27,195,000</b>	<b>\$5,756,435</b>	<b>\$32,951,435</b>	<b>\$19,048,565</b>



# High Priority Capital Projects

## Funding Options



1. \$56 million of 2/3rds Bonds
2. Reallocate Reallocate \$25.6 million in “available” funds for current projects



# High Priority Capital Projects

## Funding Options



### \$56 million of 2/3rds Bonds

- Covers High Priority Projects, plus approximately \$37 million of other projects
- Annual net debt service peaks at \$4.8 million

<u>Project</u>	<u>Estimates</u>
Juvenile Detention Expansion*	\$9,500,000
Plaza Parking Deck	\$5,000,000
Voting Machines	\$8,000,000
Behavioral Health Facility**	<u>\$10 - \$15,000,000</u>
	\$32.5 - \$37,500,000

\* excludes any state participation

\*\* estimate only includes county contribution





# High Priority Capital Projects Funding Options



**Reallocate \$25.6 million in “available” funds for current projects**

<u>Reallocation Options</u>	<u>Estimates</u>
EMS Phase 1 + Law Enforcement Center	\$25,000,000
EMS Phase 1 + Animal Shelter	\$25,500,000
EMS - All Phases	\$20,000,000

Delay other projects that don't receive reallocated funds.





# Debt Repayment

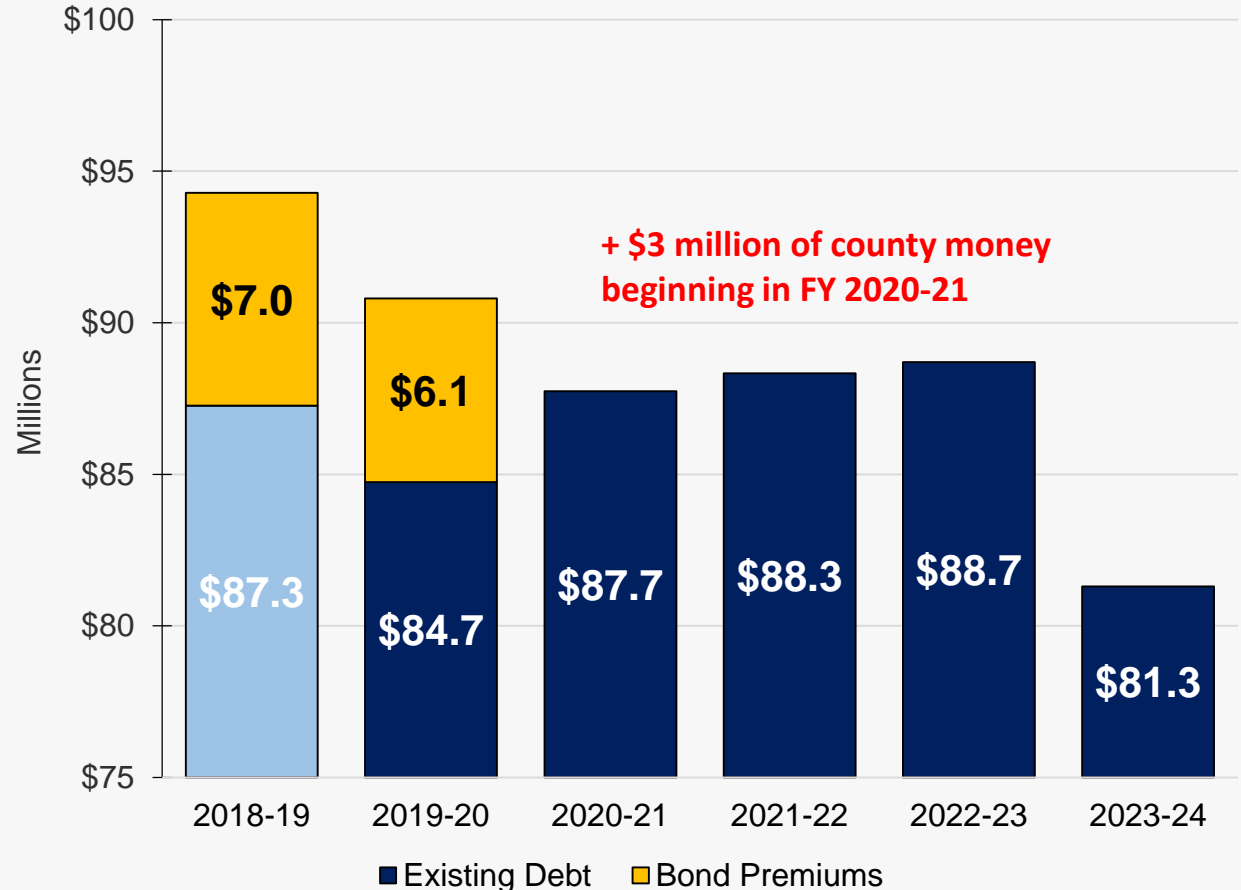
Debt tab, page 257

-\$4.27 million budget decrease in FY 2019

2017 Bond sale generated \$24.6 million of premium funds - must be used to help pay interest or for project purposes during construction period (3 years)

FY 18-19: \$7.0 million  
FY 19-20: \$6.1 million

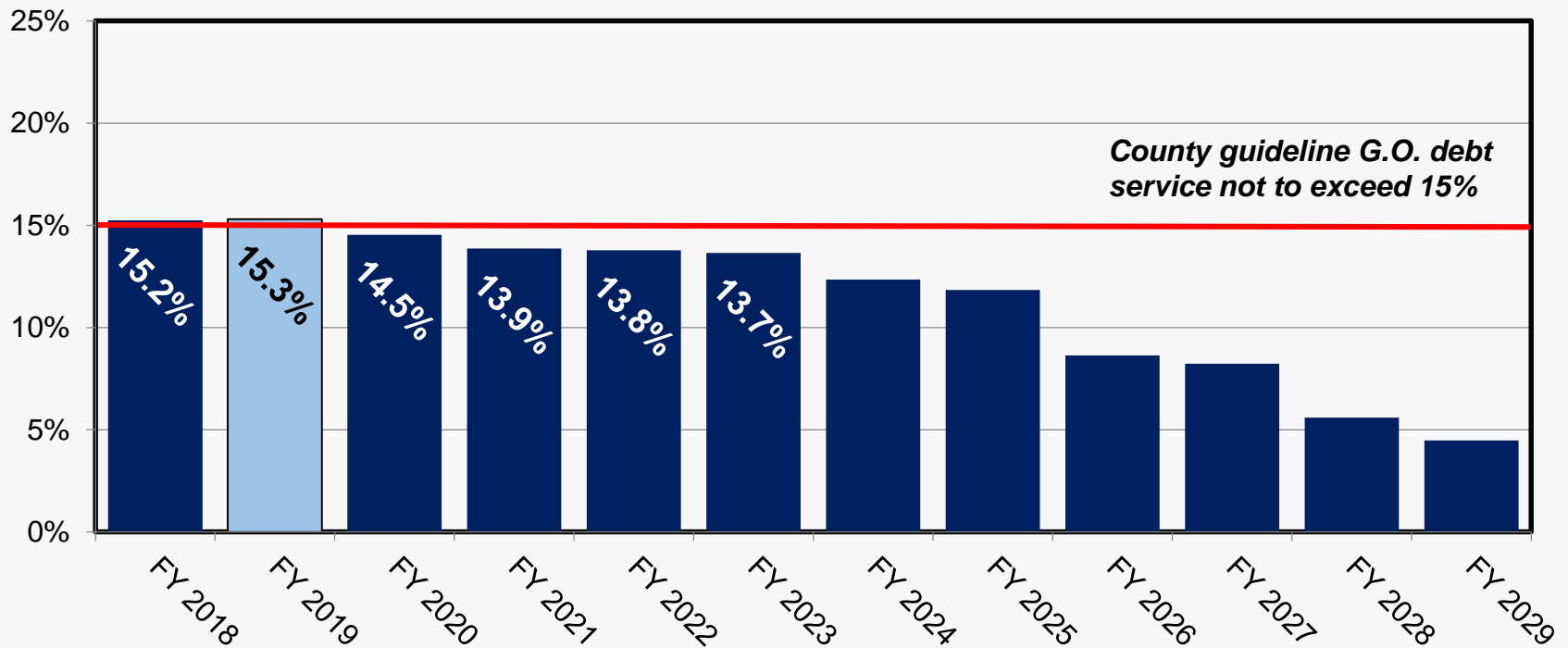
### Estimated Debt Repayment Budgets General Obligation Bond Debt





# County Debt Policy Limits – Current Debt

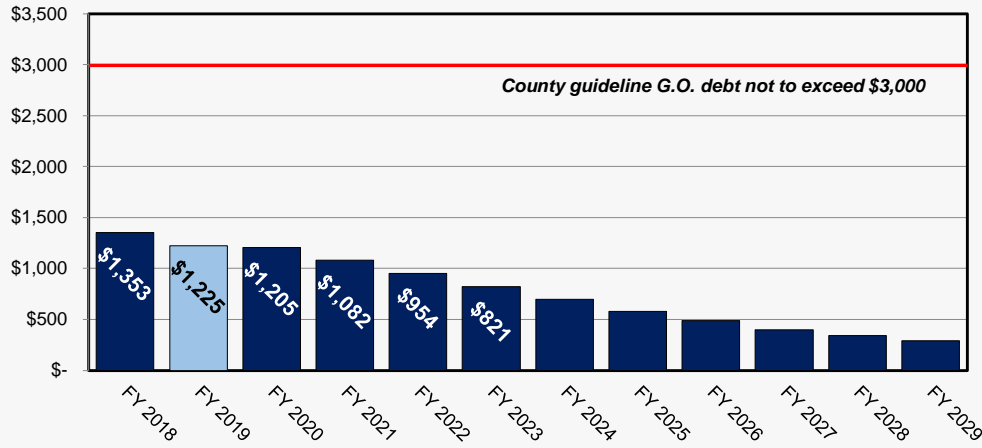
## General Obligation Debt Service as a Percent of Operating Budget



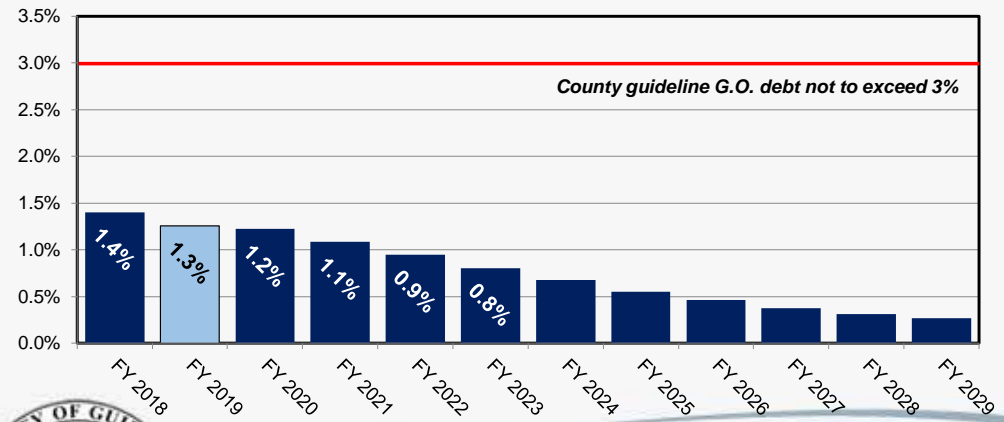


# County Debt Policy Limits – Current Debt

### General Obligation Debt Per Capita



### Issued General Obligation Debt as a Percent of Assessed Valuation



# New Debt Issuance for Capital Projects

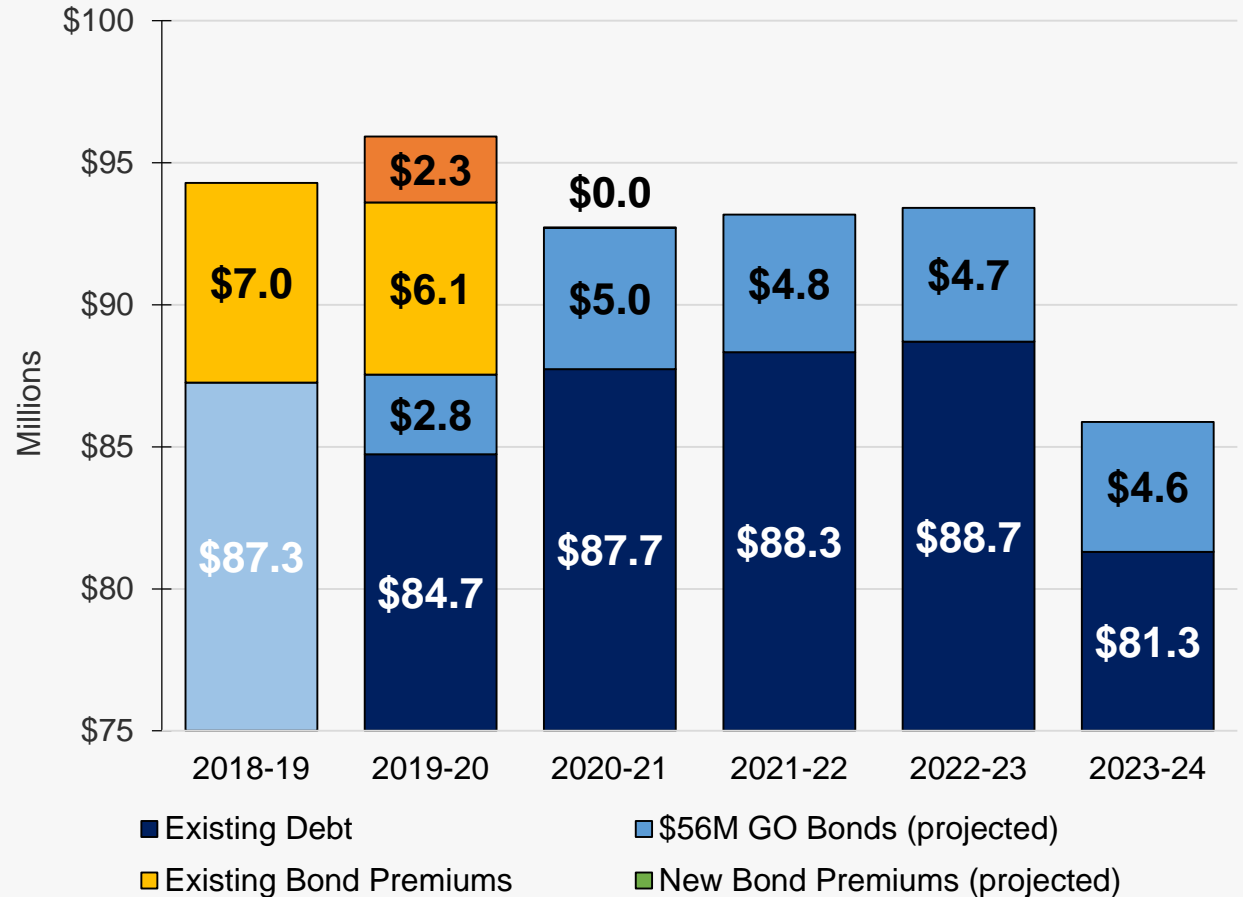


Proposed **\$56 million**  
**2/3rds bond** sale in 2019  
 projected to generate  
 \$2.6 million of premium  
 funds - must be used to  
 help pay interest or for  
 project purposes during  
 construction period

FY 19-20: \$2.3 million  
 FY 20-21: \$0.3 million

Includes financing for  
 issuance costs of  
 \$200,000

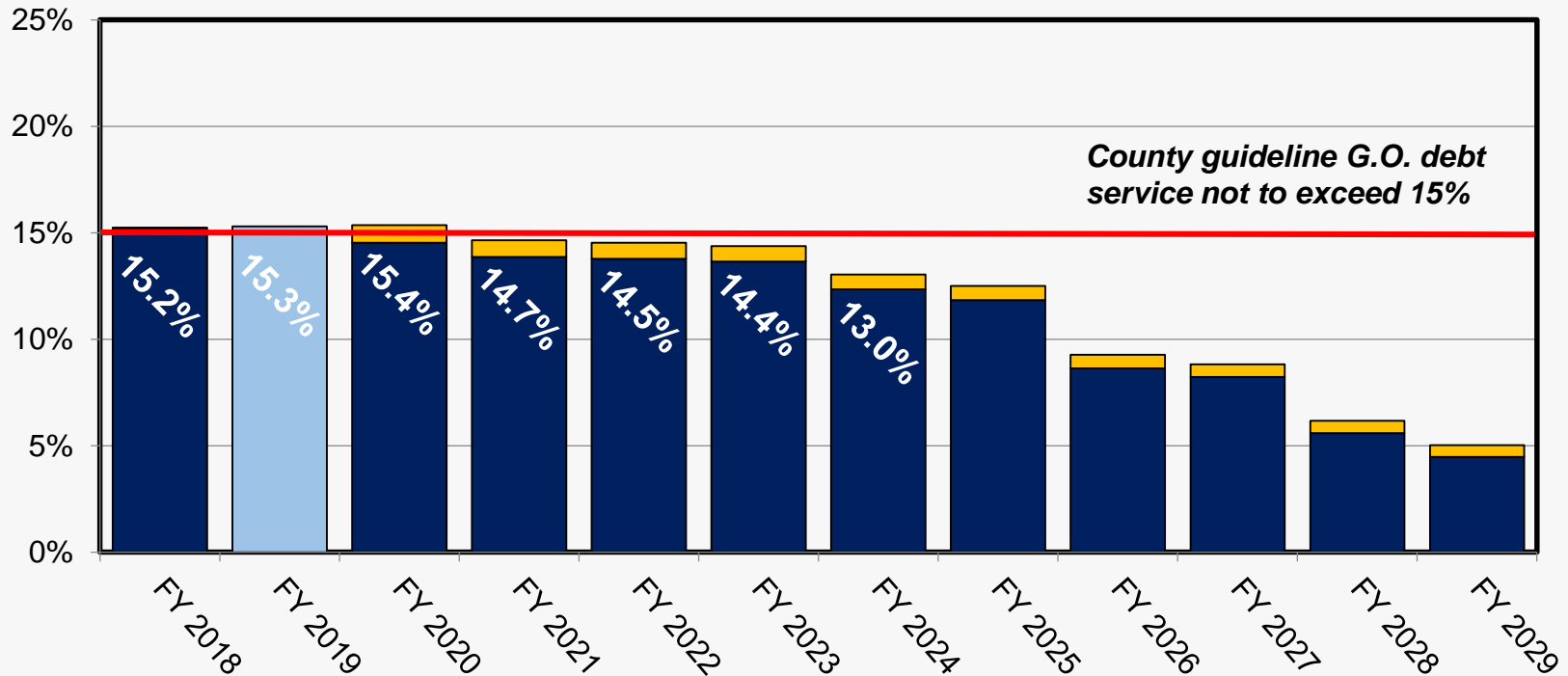
Estimated Debt Repayment Budgets  
 General Obligation Bond Debt



# County Debt Policy Limits – New 2/3rds Debt



## General Obligation Debt Service as a Percent of Operating Budget





# Special Facilities Maintenance

Project Type	Maintenance Plan Request	Recommended	FY 2020	FY 2021-23
Life & Safety	\$0	\$0	\$54,000	\$828,100
Security	\$15,000	\$15,000	\$0	\$315,000
Building Envelope	\$5,992,200	\$730,000	\$5,367,200	\$5,466,150
Building Structure	\$564,000	\$506,000	\$558,000	\$3,992,200
Major Systems	\$4,872,000	\$2,331,500	\$4,326,500	\$9,670,885
Other Systems	\$0	\$0	\$1,004,500	\$1,734,768
Building Access & Accessibility	\$0	\$0	\$82,200	\$1,579,800
Site Access & Accessibility	\$250,000	\$150,000	\$4,160,080	\$3,863,083
Building Interior	\$67,000	\$67,000	\$2,279,600	\$6,599,880
Building Exterior	\$5,000	\$5,000	\$250,000	\$1,838,460
Site Exterior	\$0	\$0	\$0	\$975,300
Other Items	\$350,000	\$300,000	\$85,000	\$0
<b>Total</b>	<b>\$12,115,200</b>	<b>\$4,104,500</b>	<b>\$18,167,080</b>	<b>\$36,863,626</b>
MedMax Fund Balance	\$1,104,500	\$1,104,500	\$480,200	\$741,300
<b>Net County Funds</b>	<b>\$11,010,700</b>	<b>\$3,000,000</b>	<b>\$17,686,880</b>	<b>\$36,122,326</b>





# Focus Area

# Economic Development



*"Working with all economic development stakeholders to attract and retain businesses to create quality jobs and expand and diversify the local and regional economy."*

# Economic Development Organizations



Agency Name	FY17 Adopted	FY18 Adopted	FY19 Request	FY19 Manager's Recommend	Economic Development Goal
African-American Atelier	\$ 50,000	\$ 50,000	\$ 60,000	\$ 50,000	Job Creation/Retention
Downtown Greensboro Inc. (DGI)	\$ 40,000	\$ 40,000	\$ 40,000	\$ 40,000	Increase Taxable Property Increase/Improve Business Prospects
East Market Street Development	\$ 20,000	\$ 20,000	\$ 35,000	\$ 20,000	Increase Taxable Property Increase/Improve Business Prospects
Friends of John Coltrane	\$ 20,000	\$ 20,000	\$ 40,000	\$ 20,000	Increase/Improve Business Prospects
GSO Chamber of Commerce	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	Job Creation/Retention Increase/Improve Business Prospects
GSO Community Development Fund	\$ -	\$ -	\$ 150,000	\$ -	Job Creation/Retention
Guilford County Economic Development Authority (GCEDA)	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	Job Creation/Retention Increase/Improve Business Prospects
Guilford County Tourism Development Authority	\$ 40,000	\$ 40,000	\$ 40,000	\$ 40,000	
High Point Arts Council	\$ 50,000	\$ 50,000	\$ 55,000	\$ 50,000	Job Creation/Retention
HP Economic Development Authority (HPEDA)	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	Job Creation/Retention Increase Taxable Property
HP Market Authority	\$ 75,000	\$ 75,000	\$ 150,000	\$ 75,000	Job Creation/Retention Increase Taxable Property Increase/Improve Business Prospects
Piedmont Triad Film Commission	\$ -	\$ 25,000	\$ -	\$ -	
Renaissance Community Cooperative	\$ -	\$ 25,000	\$ 25,000	\$ -	Job Creation/Retention
Southwest Renewal Foundation of High Point	\$ -	\$ -	\$ 25,000	\$ -	Improve/Increase Business Prospects
United Arts Council - GSO	\$ 55,000	\$ 55,000	\$ 55,000	\$ 55,000	
United Arts Council - NC Folk Festival*	\$ 25,000	\$ 25,000	\$ 75,000	\$ 25,000	Increase/Improve Business Prospects
<b>TOTAL</b>	<b>\$ 675,000</b>	<b>\$ 725,000</b>	<b>\$ 1,050,000</b>	<b>\$ 675,000</b>	

\* FY's 17 and 18 United Arts Council sponsored the National Folk Festival



# Fire Districts Public Safety



*"Maintain safe and secure communities through strategically coordinated and professional public safety services."*



# Fire District Rate Requests

District	Current Tax Rate	Requested Increase	Recommended Tax Rate
Julian	\$0.1354	\$0.0100	\$0.1454
Guil-Rand	\$0.1200	\$0.0266	\$0.1466
Alamance	\$0.0998	\$0.0181	\$0.1179
Southeast	\$0.1250	\$0.0125	\$0.1375





# Fire District Rate Requests

## **Julian:**

- \$.0100 requested increase
- Requesting an increase to cover rising operating and coverage costs.

## **Guil-Rand:**

- \$.0266 requested increase
- Requesting an increase to assist in transitioning part-time fire fighters into 12 full time fire fighter positions.

## **Alamance:**

- \$.0181 requested increase
- Requesting an increase to assist in creating 3 new shift positions, as well as associated costs with positions.

## **Southeast:**

- \$.0125 requested increase
- Requesting increase to fund additional part-time salaries.



# Retreat Follow-Up

## \$15 Base Wage for Employees

- \$690,000 estimated direct total impact, \$613,000 county funds.
- No subsequent equity adjustments for other positions.
- See handout





# Juvenile Crime Prevention Council

See handout



**Department Directors**

**Next Budget Work Session**

**Other Business**

